



Welcome

2023-2024 Competitive Grant Cycle
Info Session

TODAY'S AGENDA



- **How it works**

(process, decisions, types of grants, awards)

- **Our areas of focus**

(economic opportunity, education and youth, thriving community)

- **Requirements, milestones, best practices**

- **How to begin**

HOW DOES THE GRANT PROCESS WORK?



Summer Grants



Year-round Grants



HOW ARE DECISIONS MADE?



Board of **Directors**



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Meredith Trim

Community Impact **Committee**



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Paige Bellissimo
Sheree Davis Cunningham
Danita R. DeHaney
Phyllis Gillespie
Michelle Henry
Tammy Jackson-Moore
Christina Macfarland
David Mérot
Pam Rauch
Jeffrey A. Stoops
Meredith Trim

Community **Impact Staff**



Daniel Gibson
Vice President for
Community Impact

Mabel Colón, Community Impact Officer
Daryl K. Houston, Sr. Dir. for Community Impact
Corey Murphy, Community Impact Officer
Linda Roman, Community Impact Officer



What are the types of grants you make?

Programmatic

Support for a **specific project or program** tied to specific outcomes

Operating

Support for an organization's **overall activities**, including overhead

Summer Program

Program activities that occur between the months of **June and August**

Organizations may only apply for ONE grant type

HOW MUCH DO YOU AWARD PER GRANT?



**\$500 to
\$15,000**

“MINI” GRANTS

**\$15,001
to
\$75,000**

**COMMUNITY
IMPACT GRANTS**

WHERE DO YOU FOCUS YOUR GRANTMAKING?





Economic Opportunity

*Workforce Development,
Vocational Training, Industry
Certifications, etc.*

Priorities:

- High-demand jobs
- Higher pay jobs
- Literacy (economic, technical, reading)
- Unemployed/under-employed



Education and Youth

Early Childhood, Youth Literacy, At-Risk Youth, Access to Education, etc.

Priorities:

- Early childhood development
- Third grade literacy
- High school retention
- At-risk youth mentoring



Thriving Community

Housing & Homelessness, Health & Wellness, Food Insecurity, Arts & Culture, Environment, etc.



Priorities:

- Affordable housing
- Health/wellness/mental/behavioral health
 - Uninsured, under-insured residents
- Accessible arts & culture
- Hunger assistance
- Environmental education & support

WHAT ARE THE ELIGIBILITY REQUIREMENTS?



A **tax-exempt organization** under Internal Revenue Code *(Fiscal Sponsors welcome)*

Located **within** OR **serving** Palm Beach and Martin Counties

Organizations in **good standing** with the Community Foundation

WHAT IS NOT CONSIDERED?



PROGRAMS

Intended for regranting
Grant recipients for past 3
consecutive years*

**Programs that have received 3
consecutive years of
competitive funding **may**
reapply after 1 year, and/or
apply with a **different program***

ORGS & INDIVIDUALS

Past loans and debts

Orgs with HQ outside of
PB and Martin Counties
(only eligible for
Programmatic grants)

Parochial, charter,
private, or individual
public schools

Specific individuals

Discriminatory
Practices

FUNDRAISING

Annual appeals

Capital campaigns or
projects

Event underwriting

Agency endowments
Debts/budget deficits

General Operating vs. Programmatic Asks



CFPBMC prioritizes General Operating requests from organizations who meet the following criteria:

- Operational Budgets between \$100K-\$2M
- Minimal programmatic activities, yet measurable impact & benefit to the community
- If your program has been funded for 3 consecutive years
- Applications that demonstrate why general operating support is currently more crucial

General Operating vs. Programmatic Asks



CFPBMC encourages organizations NOT to apply for General Operating support if any of the following criteria are true:

- Operational Budgets over \$2M
- If you can make a programmatic request, you should
- Nonprofits of any size who have never received CFPBMC funding

CFPBMC encourages partners to request programmatic support rather than general operating whenever possible.

WHAT ARE SOME KEY MILESTONES?



December 1, 2023	Letter of Intent (LOI) opens
January 5, 2024	Letter of Intent (LOI) due at 5 p.m.
February 9, 2024	Full Proposals invited
Mid-February	Summer Request calls
March 1, 2024	Full Proposals due at 5 p.m.
March 27, 2024	Summer Program award notices
March – early April 2024	Site Visits (Full Proposal invitees)
May 31, 2024	Full Proposal award notice
June 3 – 21, 2024	Measurement calls w/ Program Officers
July 1, 2024	Grant period begins

Tips for strong proposals?



- **The 4 C's:** Clear, concise, communication, complete
- Generate visible **results**
- Plan for **measuring** output/outcomes
- Complete/thoughtful **budget**
- Emphasize **collaboration**, learned/lived **experience**, how you'll **leverage grant \$\$\$**

How do I start?



Access the Letter of Intent (LOI)

www.yourcommunityfoundation.org

[Donors & Fundholders](#) [Nonprofits](#) [Scholarship Seekers](#) [Professional Advisors](#) [Media](#)

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LOI Key Areas



- **Eligibility Confirmation**

Eligibility Confirmation*

Do you understand and certify that you meet all the eligibility requirements as stated above?

☐ Yes

☐ No

- **Memorandum of Understanding (MOU)**

Memorandum of Understanding (MOU)*

Please upload a copy of the Memorandum of Understanding (MOU) that you have with your fiscal agent. This MOU should be signed by both parties.

[UPLOAD A FILE](#) [10 MiB allowed]

LOI Key Areas



- Programmatic Requests

Operating Budget Amount*

Please provide the dollar amount of your current. board approved, operating budget.

ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS

Total Cost of Program*

Please provide the total cost to run the program. This number should match column D in the CFPBMC Grantee Budget Template.

ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS.

Grant Request Amount*

ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS

LOI Key Areas



- **Executive Summary**

Executive Summary--For reviewers and annual report if selected to receive grant.*

In 2-3 sentences, please summarize the program for which you are requesting funding.

Example

Organization ABC's Thrive Initiative trains, places, and supports people with lifelong disabilities in competitive jobs in their own communities. To increase the pool of potential employers for our clients, Organization ABC conducts a robust outreach campaign to increase employers in Palm Beach and Martin Counties who are open and willing to hire people with disabilities.

500 characters left of 500

- **Collaboration and Community Leaders**

Collaboration and Community Leaders*

Please list organizations or community entities you are working with to implement this program. Describe the nature of this collaboration and any accomplishments to date.

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LOI Key Areas



- **General Operating Requests**

Operating Budget Amount*

Please provide the dollar amount of your current. board approved, operating budget.

ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS

Grant Request Amount*

ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS

Q&A

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