Welcome

2023-2024 Competitive Grant Cycle
Info Session
TODAY’S AGENDA

➢ How it works
   (process, decisions, types of grants, awards)

➢ Our areas of focus
   (economic opportunity, education and youth, thriving community)

➢ Requirements, milestones, best practices

➢ How to begin
HOW DOES THE GRANT PROCESS WORK?

**Summer Grants**

- Full Proposal
- Virtual Site Visit
- Grant Awarded
- Measurement Call
- Grant Funds Disbursed

**Year-round Grants**

- LOI
- Full Proposal
- Site Visit (in-person or virtual)
- Grant Awarded
- Measurement Call
- Grant Funds Disbursed
HOW ARE DECISIONS MADE?

Board of Directors

Jeffrey A. Stoops
Chair

Julie Fisher Cummings
Chair

Community Impact Committee

Community Impact Staff

Julie Fisher Cummings
Chair

Daniel Gibson
Vice President for Community Impact

Michael J. Bracci
Amb. Nancy G. Brinker
Timothy D. Burke
Susan P. Brockway
Julie Fisher Cummings
Sheree Davis Cunningham
Danita R. DeHaney
James "Chip" DiPaula, Jr.
William E. Donnell
Earnie Ellison, Jr.
Dennis P. Gallon
Phyllis Gillespie
Dennis “Denny” Hudson III
Tammy Jackson-Moore
Joanne Julien, MD
David Mérot
Elizabeth R. Neuhoff
Pam Rauch
Gabrielle Raymond McGee
Laurie S. Silvers, Esq.
Susan S. Stautberg
Meredith Trim

Paige Bellissimo
Sheree Davis Cunningham
Danita R. DeHaney
Phyllis Gillespie
Michelle Henry
Tammy Jackson-Moore
Christina Macfarland
David Mérot
Pam Rauch
Jeffrey A. Stoops
Meredith Trim

Mabel Colón, Community Impact Officer
Daryl K. Houston, Sr. Dir. for Community Impact
Corey Murphy, Community Impact Officer
Linda Roman, Community Impact Officer
What are the types of grants you make?

**Programmatic**
Support for a specific project or program tied to specific outcomes

**Operating**
Support for an organization’s overall activities, including overhead

**Summer Program**
Program activities that occur between the months of June and August

Organizations may only apply for ONE grant type
HOW MUCH DO YOU AWARD PER GRANT?

$500 to $15,000

“MINI” GRANTS

$15,001 to $75,000

COMMUNITY IMPACT GRANTS
WHERE DO YOU FOCUS YOUR GRANTMAKING?

- Economic Opportunity
- Education and Youth
- Thriving Community
Economic Opportunity

Workforce Development, Vocational Training, Industry Certifications, etc.

Priorities:
• High-demand jobs
• Higher pay jobs
• Literacy (economic, technical, reading)
• Unemployed/under-employed
Education and Youth

Early Childhood, Youth Literacy, At-Risk Youth, Access to Education, etc.

Priorities:
• Early childhood development
• Third grade literacy
• High school retention
• At-risk youth mentoring
Thriving Community

Housing & Homelessness, Health & Wellness, Food Insecurity, Arts & Culture, Environment, etc.

Priorities:
- Affordable housing
- Health/wellness/mental/behavioral health
  - Uninsured, under-insured residents
- Accessible arts & culture
- Hunger assistance
- Environmental education & support
WHAT ARE THE ELIGIBILITY REQUIREMENTS?

A **tax-exempt organization** under Internal Revenue Code *(Fiscal Sponsors welcome)*

Located **within** OR **serving** Palm Beach and Martin Counties

Organizations in **good standing** with the Community Foundation
WHAT IS NOT CONSIDERED?

**PROGRAMS**
Intended for regranting
Grant recipients for past 3 consecutive years*

**ORGS & INDIVIDUALS**
Past loans and debts
Orgs with HQ outside of PB and Martin Counties
(only eligible for Programmatic grants)
Parochial, charter, private, or individual public schools
Specific individuals
Discriminatory Practices

**FUNDRAISING**
Annual appeals
Capital campaigns or projects
Event underwriting
Agency endowments
Debts/budget deficits

*Programs that have received 3 consecutive years of competitive funding may reapply after 1 year, and/or apply with a different program.
General Operating vs. Programmatic Asks

CFPBMC prioritizes General Operating requests from organizations who meet the following criteria:

- Operational Budgets between $100K-$2M
- Minimal programmatic activities, yet measurable impact & benefit to the community
- If your program has been funded for 3 consecutive years
- Applications that demonstrate why general operating support is currently more crucial
General Operating vs. Programmatic Asks

CFPBMC encourages organizations NOT to apply for General Operating support if any of the following criteria are true:

- Operational Budgets over $2M
- If you can make a programmatic request, you should
- Nonprofits of any size who have never received CFPBMC funding

CFPBMC encourages partners to request programmatic support rather than general operating whenever possible.
**WHAT ARE SOME KEY MILESTONES?**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>December 1, 2023</td>
<td>Letter of Intent (LOI) opens</td>
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<td>January 5, 2024</td>
<td>Letter of Intent (LOI) due at 5 p.m.</td>
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<td>February 9, 2024</td>
<td>Full Proposals invited</td>
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<td>Mid-February</td>
<td>Summer Request calls</td>
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<td>March 1, 2024</td>
<td>Full Proposals due at 5 p.m.</td>
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<td>March 27, 2024</td>
<td>Summer Program award notices</td>
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<td>March – early April 2024</td>
<td>Site Visits (Full Proposal invitees)</td>
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<td>May 31, 2024</td>
<td>Full Proposal award notice</td>
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<td>June 3 – 21, 2024</td>
<td>Measurement calls w/ Program Officers</td>
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<tr>
<td>July 1, 2024</td>
<td>Grant period begins</td>
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Tips for strong proposals?

- **The 4 C’s**: Clear, concise, communication, complete
- Generate visible results
- Plan for **measuring** output/outcomes
- Complete/thoughtful **budget**
- Emphasize **collaboration**, learned/lived **experience**, how you’ll **leverage** grant $$$
How do I start?

Access the Letter of Intent (LOI)
www.yourcommunityfoundation.org
LOI Key Areas

- Eligibility Confirmation

Eligibility Confirmation*
Do you understand and certify that you meet all the eligibility requirements as stated above?
- Yes
- No

- Memorandum of Understanding (MOU)

Memorandum of Understanding (MOU)*
Please upload a copy of the Memorandum of Understanding (MOU) that you have with your fiscal agent. This MOU should be signed by both parties.

[UPLOAD A FILE] [10 MiB allowed]
LOI Key Areas

- Programmatic Requests

Operating Budget Amount*
Please provide the dollar amount of your current, board approved, operating budget.

*ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS*


Total Cost of Program*
Please provide the total cost to run the program. This number should match column D in the CFPBMC Grantee Budget Template.

*ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS.*


Grant Request Amount*

*ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS*


Executive Summary

Executive Summary—For reviewers and annual report if selected to receive grant.*
In 2-3 sentences, please summarize the program for which you are requesting funding.

Example
Organization ABC’s Thrive Initiative trains, places, and supports people with lifelong disabilities in competitive jobs in their own communities. To increase the pool of potential employers for our clients, Organization ABC conducts a robust outreach campaign to increase employers in Palm Beach and Martin Counties who are open and willing to hire people with disabilities.

Collaboration and Community Leaders

Collaboration and Community Leaders*
Please list organizations or community entities you are working with to implement this program. Describe the nature of this collaboration and any accomplishments to date.
LOI Key Areas

- General Operating Requests

Operating Budget Amount*
Please provide the dollar amount of your current, board approved, operating budget.

*ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS*

Grant Request Amount*

*ENTER NUMBERS ONLY. NO DOLLAR SIGNS OR COMMAS*